



The North American Steel Alliance (“NASA”), a member owned purchasing cooperative service in the metals distribution industry, has signed a transportation partnership agreement with PLS Logistics Services (“PLS”), a leading logistics management services provider. This agreement will allow NASA’s Purchasing Members to receive freight transportation services at competitive rates while earning loyalty rebates in exchange for selecting PLS as their preferred carrier.

“We are pleased to join forces with PLS Logistics Services, as a preferred supplier to North American Steel Alliance”, announced NASA’s CEO Lonnie Terry. “Transportation expenses are a significant line item for our members. This program provides a long term opportunity for our organizations to confidently leverage both inbound and outbound shipments to obtain the greatest economies while receiving excellent service. This is our first significant step in leveraging NASA freight.”

“In today’s competitive environment, procuring low cost, reliable transportation is critical to long-term survival, and PLS is pleased to further enhance the competitive position of NASA Members,” said Greg Burns, President and CEO of PLS Logistics Services. “This agreement enables NASA Member companies to leverage the buying power of the largest flatbed network in North America.”

PLS currently has branch offices nationwide in Pittsburgh, PA, Philadelphia, PA, Jacksonville, FL, Tampa, FL, Houston, TX, Dallas, TX, San Antonio, TX, Phoenix, AZ, St. Louis, MO, and Charlotte, NC. Inc. Magazine has ranked PLS Logistics Services among the 5000 List of Nation’s Fastest Growing Companies for the past three years.

About North American Steel Alliance

Incorporated in November of 1996, North American Steel Alliance is a member-owned purchasing cooperative serving the metals distribution industry. Today, NASA is comprised of over 118 independently operated steel service centers throughout the United States and Canada with over 365 distribution and processing facilities. Collectively, NASA represents annual revenues exceeding \$9B dollars. Since 2007, the National Cooperative Business Association recognized NASA as one of the top 10 purchasing cooperatives in North America.

About PLS Logistics Services

PLS Logistics Services is a leading provider of logistics management, brokerage and technology services for shippers across all industries. PLS handles millions of loads annually across all major freight modes: flatbed, van, LTL, rail and barge, air and ocean. The PLS carrier network consists of over 45,000+ trucking companies along with Class-1 railroads and major barge companies.

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